5/2/2018 SAMUEL B. GRAVES

Professor and Chair
Operations Management Department
Carroll School of Management
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EDUCATION:

<u>DBA</u>, <u>The George Washington Univer</u>sity issertation: Optimal Timing and Lorgun Patterns in R&D Investment

MS, Administration The George Washington University

MS, Operations Research, Air Force Institute of Technologyesis: A Monte Carlo Risk Analysis of Life Cycle Cost Prediction

BS, Basic Sciences, U.S. Air Force Academy

ACADEMIC EXPERIENCE:

Professor and ChaiOperations Management Department, Carroll School of Management College 2005 present.

<u>Professor</u>, Carroll School of Management, <u>Boston Collegeurses tauling</u>: Management Science, Statistics, Total Quality Management, Economic Analysis and Operations Research, Operations Analysis, Economics, Management and Operations (1986 to 1990, Assistant Professor; 1990 to 2001, Associate Profess₂₀002 to present, Presso).

Assistant Professo<u>T</u>,he American UniversityTaught courses in Management Science/Operations Research and Statistics (Fall 1984 to Spring 1986)

Research Associate, Adjunct Lecturer in Management Science, The George Washington University Conducted quantitative analyses using computer simulation. Taught Calculus, Statistics, and Computer Modeling. (1981984)

OTHER PROFESSIONAL EXPERIENCE

Operations Research Analystir Force Studies and Analysis, Pentagomployed quantitative techniques of operations research and management science in military policy analysis. Performed cost effectiveness studies to support senior decision maker

<u>Chief of Operations Analysis, Aircraft Test and Evaluationavis Monthan Air Force Base, Tucson, Arizona.</u> Employed statistical methods in planning and reporting the tree tests

Pilot United States Air Foec

OTHER

EXPERIENCE:

Adjunct Lecturer in Business Statistide Georgetown University School of Business Administration (1983-1984).

JOURNAL ARTICLES (In reverse chronological order)

- S. Graves and J. Ringute overconfidence and Disappointment in Venture Capital Decision Making, an Empirical Examination. Managerial and Decision Economistic Decision Economist Decision
- J. Lee, S. Waddock, and S. Graves.r@cGood Does Not Preclude Doing Wabcial Responsibility Journal. Forthcoming.
- J. Ringuest and S. Graves. Overconfidence and Disappointment in Decision under Risk: The Triumph of Hope over Experience. Managerial and Decision Economologies 2017, pp. 409422.
- S. Graves and J. Ringuest, Patient project managerial iscounting with hyperbolic functions. Managerial and Decision Economio 2012, pp. 45862.
- S. Graves and J. Ringuest, Probabilistic dominance criteria for comparing uncertain alternatives: A tutorial. Omegene International Journal of Management Science, 37 (2), 2009, pp. 34657.
- A. Medaglia, J. Ringuest, and S. Graves, A multiobjective evolutionary approach for linearly constrained project selection under uncertainty. European Journal of Operations Research179 (3), 2007, pp. 86894.
- S. Waddock and S. Grayeshe impact of mergers and acquisitions on corporate

- S. Graves and N. Langowitz, R&D productivity: A global minitial ustry comparison. <u>Technological Forecasting and Social Change</u>. 53(2) 1996, ppl.3725-
- S. Graves, D. Murphy, and J. Ringuest, Reevaluating producers and consumers risk in acceptance sampling. Computers and Industrial Engine 20n(2) 1996, pp. 17184.
- S. Graves and J. Ringuest, Evaluating a portfolio of R&D investments. <u>Journal</u> of High Technology Management (1) 1996, pp.5360.
- S. Graves and S. Waddock, Institutional owners and corporate social performance. <u>Academy of Management Journ</u>**37**. (4) 1994, pp.103**4**046.
- S. Graves and S. Waddock, Responses of institutional investors to corporate social performance measures. International Journal of Valued Management, 1994, pp. 165-180.
- S. Waddock and S. Graves, Industry performance and investment in R&D and capital goods. <u>Journal of High Technology Managem</u> **5**(11) 1994, pp. 11-8.
- S. Graves and N. Langowitz, InnovativeBT 12 -0 0 12 6-1 ()Tj ()Tj ET EMC (ve)h anBT 12e0 12 6-1 (

- S. Graves and S. Waddock, Institutional ownership and control: Implications fetelong corporate strategy. The Academy of Management Executive. 4 (1) 1990, &B. 75-
- S. Graves, Institutional ownership and corporate R&D investment: A-**indlt**istry study. <u>Technological Forecasting and Social Chargo</u>e 1990, pp. 5976.
- J. Ringuest and S. Graves, The linear multiplicative R&D project selection problem. IEEE Transactions on Engineering Managem (1), 1989, pp. 547.

BOOKS

S. Graves and J. Ringue<u>st. Models and Methods for Project Selection: Concepts from Ma</u>nagement <u>Science, Finance, and</u>.I72003. Kluwer Academic Publishers.

OTHER PUBLICATIONS

The 100 Best Corporate Citizens. Business Ethics(1), Spring 2004, pp. 82 with M. Kelly, P. Asmus and S. Waddock

The 100 Best Corporate Citizens. Business Ethics(1), MarchApril 2003, pp. 610 with M. Kelly, P. Asmus and S. Waddoc

The 100 Best Corporate Citizens. Business EtHi6s(2), MarchApril 2002, pp. 813 with M. Kelly, M. Miller and S. Waddock

The 100 Best Corporate Citizens. Business Ethis (2), March April 2001, pp. 1216, with M. Kelly, P. Johansson, and S. Waddock

The 100 Best Corporate Citizens. Business EtHits(2), MarchApril 2000, pp. 1217, with M. Kelly, T. Klussman, and S. Waddock

Attraction or Repulsion: How Institutional Owners React to Corporate Social Performance. Management Research New (12), 1995, pp. 224, with S. Waddock.